

#### Frozen Poultry (EC):

#### Total TEU/FEU:

All shipments are based on Atlantic and Gulf port origins. Atlantic and Gulf Ports include: Charleston, SC; Houston, TX'; Norfolk, VA; Savannah, GA; and, Wilimington, NC.

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during January 2000. The denominator represents the total number of FEU

#### Market Share-January:

Each carrier's current market share is based on the number of containers shipped during January 2000. Source: PIERS, January 2000.

#### Market Share-CY 2000:

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

#### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

#### Ocean Rates:

Ocean rates are applicable for March 30, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

#### **Container Rate:**

Container rates for Frozen Poultry are quoted on full, 21 KT per 40-foot refrigerated containers unless otherwise noted. Container movements of frozen poultry are defined by PIERS as "poultry, chiefly fresh and frozen."

#### **Definitions**

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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Atlantic/Gulf Ports To Busan, South Korea

Frozen Poultry (EC)

Monthly Market Share For: January 2000

Month\Year: 55.0 \ 55.0

Month\Year: 55.0\55.0	Surcharges:												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	55%	55%	24 Days	\$145	\$8								\$3,213
Hanjin	22%	22%	26 Days										
APL	13%	13%	33 Days	\$153								21 KT	\$3,213
Hyundai	7%	7%	33 Days	\$153								21 KT	\$3,213
Maersk-SeaLand	4%	4%	29 Days	\$1,700 <sup>1</sup>	\$160 <sup>1</sup>								\$1,860

<sup>1</sup> Rate is per container

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Atlantic/Gulf Ports To Hong Kong

Frozen Poultry (EC)

Monthly Market Share For: January 2000

Month\Year: 825.1 \ 825.1

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Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	24%	24%	26 Days	\$2,950 <sup>1</sup>	\$160¹								\$3,110
Mitsui OSK	13%	13%	23 Days	\$118	\$8							21 KT	\$2,646
Evergreen	11%	11%	28 Days	\$130	\$8								\$2,898
Hanjin	10%	10%	31 Days	\$118	\$8							21 KT	\$2,646
NYK Line	9%	9%	22 Days	\$157	\$8							21 KT	\$3,465
Zim Line	8%	8%	31 Days										
Cho Yang	5%	5%	31 Days	\$122	\$1								\$2,583
Yang Ming	4%	4%	31 Days										
Hyundai	4%	4%	29 Days	\$118	\$8							21 KT	\$2,646
OOCL	4%	4%	32 Days	\$118	\$8							21 KT	\$2,646
P&O Nedlloyd	2%	2%	24 Days	\$118	\$8								\$2,646
COSCO	2%	2%	35 Days	\$124	\$8							21 KT	\$2,772
APL	2%	2%	29 Days	\$118	\$8							21 KT	\$2,646

<sup>1</sup> Rate is per container

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Atlantic/Gulf Ports To Jakarta, Indonesia

Frozen Poultry (EC)

Monthly Market Share For: January 2000

Month\Year: 15.0 \ 15.0

Month\Year: 15.0 \ 15.												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec ARI	Cotton R.	Size	ContainerRate
P&O Nedlloyd	67%	67%	33 Days									
Hanjin	27%	27%	36 Days	\$208	\$8						21 KT	\$4,536
APL	7%	7%	48 Days	\$205	\$8						21 KT	\$4,473

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Atlantic/Gulf Ports To Keelung, Taiwan

Frozen Poultry (EC)

Monthly Market Share For: January 2000

Month\Year: 2.0 \ 2.0

Surcharges:													
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	<b>BAF</b>	CY	CAF	ТНС	CFS Rec Al	RB	Cotton R.	Size	ContainerRate
Hanjin	50%	50%	30 Days	\$120	\$8		5%					21 KT	\$2,814
Hapag-Lloyd	50%	50%	22 Days	\$124			5%						\$2,734

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Atlantic/Gulf Ports To Manila, Philippines

Frozen Poultry (EC)

Monthly Market Share For: January 2000

Month\Year: 77.0 \ 77.0

Month\Year: 77.0\77.0	Surcharges:												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Zim Line	68%	68%	40 Days										
Hapag-Lloyd	21%	21%	31 Days	\$208									\$4,368
Hanjin	9%	9%	34 Days	\$175	\$8							21 KT	\$3,842
P&O Nedlloyd	1%	1%	30 Days										
Evergreen	1%	1%	32 Days	\$3,500 <sup>1</sup>	\$160 <sup>1</sup>								\$3,660

<sup>1</sup> Rate is per container

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Atlantic/Gulf Ports To Moscow, Russia

Frozen Poultry (EC)

Monthly Market Share For: January 2000

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Month\	rear:	2.0	۱ Z.U

,				Surcharges:											
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	<b>BAF</b>	CY	CAF	ТНС	CFS Rec ARB	Cotton R.	Size	ContainerRate			
Maersk-SeaLand	100%	100%	26 Days												

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Atlantic/Gulf Ports To PT Kelang, Malaysia

Frozen Poultry (EC)

Monthly Market Share For: January 2000

Month\Year: 3.0 \ 3.0

Month\Year: 3.0 \ 3.0				Surcharges:								
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec ARB	Cotton R.	Size	ContainerRate
APL	67%	67%	47 Days	\$210	\$8						21 KT	\$4,578
Evergreen	33%	33%	35 Days	\$3,700 <sup>1</sup>	\$160 <sup>1</sup>							\$3,860

<sup>1</sup> Rate is per container

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Atlantic/Gulf Ports To Singapore

Frozen Poultry (EC)

Monthly Market Share For: January 2000

Month\Year: 46.0 \ 46.0

Month\Year: 46.0 \ 46.0	Surcharges:											
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec ARI	3 Cotton R.	Size	ContainerRate
Maersk-SeaLand	43%	43%	26 Days	\$3,250	\$160		9%					\$3,703
COSCO	33%	33%	31 Days	\$134			9%				21 KT	\$3,067
Evergreen	11%	11%	34 Days	\$130	\$8		9%					\$3,154
P&O Nedlloyd	11%	11%	28 Days									
Hapag-Lloyd	2%	2%	27 Days	\$134			9%				21 KT	\$3,067

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Atlantic/Gulf Ports To Thessalaniki, Greece

Frozen Poultry (EC)

Monthly Market Share For: January 2000

Month\Year: 49.0 \ 49.0

Surcharges:												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec ARB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	86%	86%	15 Days	\$3,400¹	\$126¹			\$600¹				\$4,126
Zim Line	14%	14%										

<sup>1</sup> Rate is per container

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Atlantic/Gulf Ports To Tokyo, Japan

Frozen Poultry (EC)

Monthly Market Share For: January 2000

Month\Year: 21.0 \ 21.0

Month\Year: 21.0\21.	Wonth\Year: 21.0\21.0							Surcharges:							
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate		
COSCO	48%	48%		\$106	\$8		50%					21 KT	\$3,507		
APL	43%	43%	23 Days	\$106	\$8		50%					21 KT	\$3,507		
Maersk-SeaLand	10%	10%	22 Days	\$2,650 <sup>1</sup>	\$160 <sup>1</sup>		50%					21 KT	\$4,135		

<sup>1</sup> Rate is per container

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